



International Passenger & Cargo Transfer Flexibility

TOM VINCENT

VICE-PRESIDENT @ PRIME AIR CORP



Puerto Rico Air Import & Export

Top Manufacturing Exports

Puerto Rico vs Other States
Pharma Export

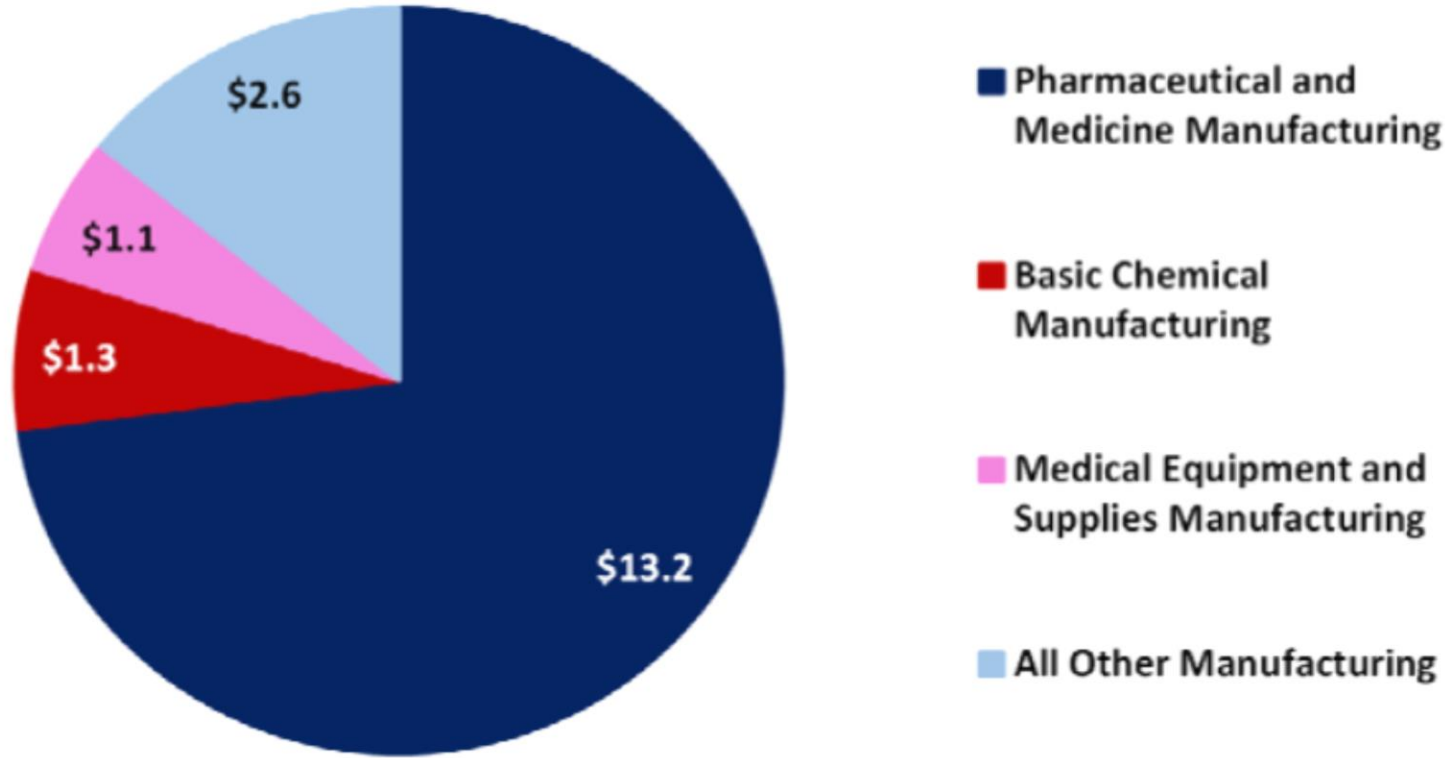
Benefits for Manufacturers

Current Airline Industry
Environment

Opportunities in Adversity

Added Benefits

Billions of Dollars



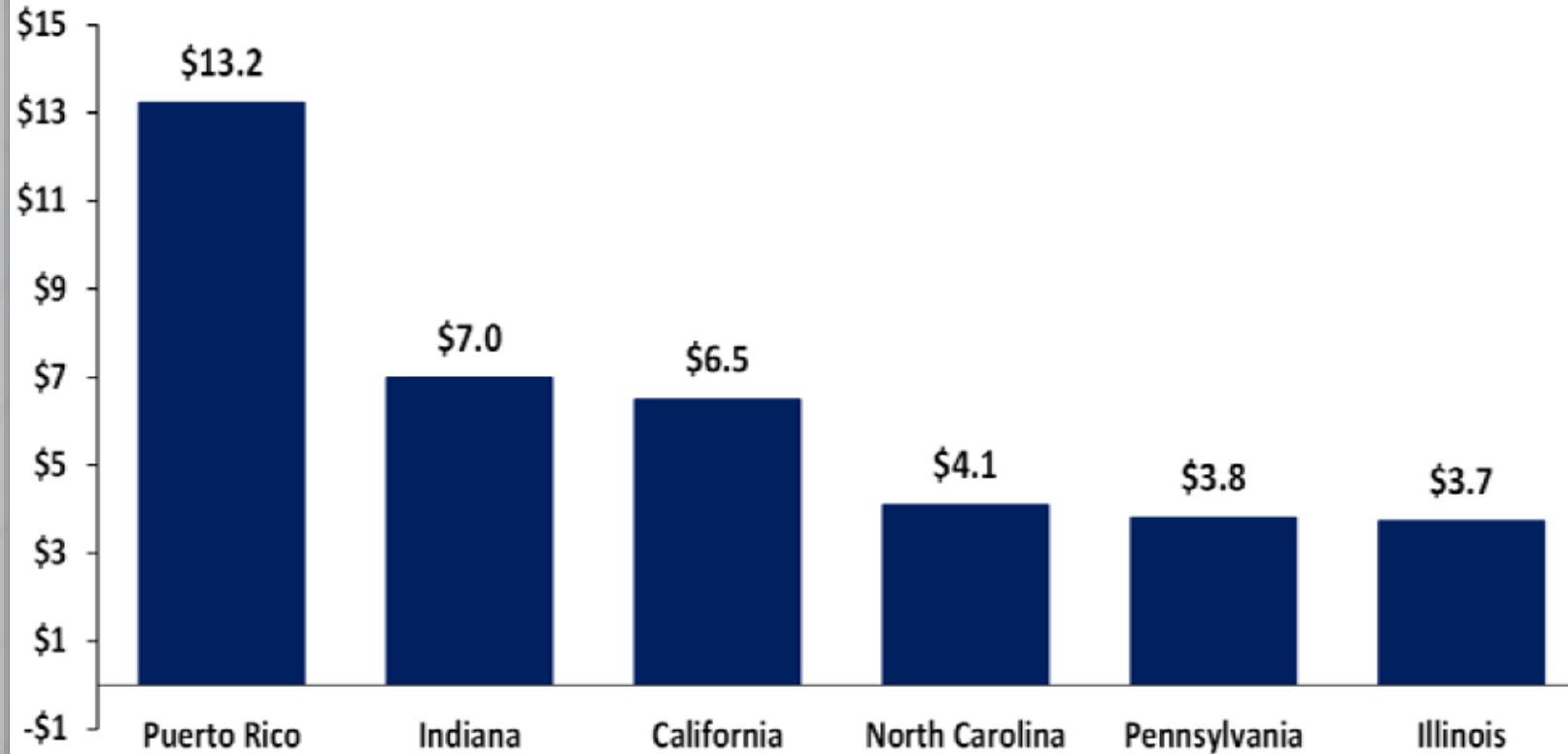
Total Puerto Rico Exports by Trade Dollar Value, 2018: \$15.9 billion

Source: U.S. Census Bureau. Foreign Trade Statistics.

Top P.R. Exports

PR led US exports of Pharma & Medicine Mfg. in 2018. 22% of total US exports.

Billions of Dollars



Source: U.S. Census Bureau, Foreign Trade Statistics.

PR Pharma Exports vs Other US Jurisdictions

Benefits for Manufacturing Sector

Inbound / Outbound Air Cargo

- Efficiency in direct lanes to / from foreign markets
- Expanded import /export capacity
- Increased Flight Frequency
- Less connection risks
- Increase in Origin - Destination Direct Flights
- Reduction in Cargo Handling
- Costs Reduction
- Market Competition
- Supply Chain Efficiencies
- Increase Competitiveness of Manufacturing Sector in PR

Current Airline Industry Environment

- Significant Economic Losses
- Lowest Scheduled Flights in Years
- Fleet Reductions (A380)
- Passenger Demand Contraction
- Future Uncertainty
- Business Models Under Revision



Opportunities In Adversity

Interline Scheduling via Puerto Rico

Airline Efficiencies

Example of flight EU to SA vs EU to SA connecting via PR